



**MOHAWK**  
INDUSTRIES, INC.

South Industrial Blvd.  
P.O. Box 12069  
Calhoun, GA 30703-7002

November 16, 2009

CARPET ONE OF SANTA MARIA INC  
VALLEY FLOORING  
PO BOX 7509 (BILL TO)  
SANTA MARIA, CA 93456

Dear Mohawk Retailer:

As we look forward to the Thanksgiving holiday, we are particularly thankful to have retail partners like you as a part of our dealer network. We value our relationship with you, and we remain committed to finding new ways to help you grow your business.

You have been an outstanding business partner, and we respect the professional manner in which you have run your business. As a result, we want to notify you that your sound business practices have earned you "automatic credit approval" status. This means that you never need to worry about your account balance. This special credit status is reserved for only a small percentage of our customers. It's based on trust and respect. This "automatic approval" status will remain in effect for as long as you continue to meet our credit standards, and, based on our history together, that should not be a problem. We're pleased that we can support your credit needs during these difficult economic times and hope that this will help you to grow your business and satisfy your customers.

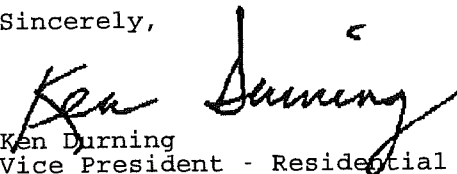
We appreciate your special relationship with Mohawk. We're pleased to offer you a comprehensive flooring line: carpet, cushion, hardwood, laminate, ceramic tile, resilient and all of the accessories that go with each. Mohawk continues to gain national recognition for our environmentally sensitive products ([www.mohawkgreenworks.com](http://www.mohawkgreenworks.com)), and the recent advertising campaign around SmartStrand carpets with DuPont Sorona® has reinforced the appeal of that unique product line to consumers around the country. As always, our national distribution network delivers products when you need them, and we continue to invest in process improvements that will further improve our ability to serve you and your customer.

As a complete source for all your flooring needs, our goal is to provide you with the best in products, value, service, merchandising, training and programs to help you grow your business. We're always delighted to help you gain more information about our extensive product and service offerings. If you need any assistance, please call your regional service center at 1-800-241-4900.

We know that our success is intrinsically linked to YOUR success. We continue to explore new ways of delivering a competitive advantage for you.

Thank you for your continued participation in Mohawk's dealer network. We wish you all the best during the upcoming holiday season.

Sincerely,

  
Ken Durning  
Vice President - Residential Sales